

## Sales Engineering Intern

*An internship with HydraForce provides valuable experience and networking opportunities, helping to bridge the gap between your education and career. HydraForce summer Sales Engineer interns gain valuable experience through hands-on projects and assignments. Interns are provided with meaningful work and measurable goals and receive feedback on their performance throughout the program. Interns with good evaluations could be invited to return for another internship and those who are seniors are given consideration for full time employment with HydraForce upon graduation.*

### Internship experience:

- Assemble & test hydraulic cartridge valves and circuits to get familiar with our products.
- Assist Regional Sales Managers in supporting customer relationship management activities to develop an understanding of our clients and how business is developed and transacted.
- Evaluate potential end markets, identify attractive opportunities and generate leads.
- Create & prepare promotional material used for customer presentations.
- Travel with Regional Sales Managers to meetings at customers.
- Collaborate with Engineering Interns on commercial input and receive technical support.

### What we are looking for:

- Sophomore, Junior and Senior students enrolled in a marketing, industrial distribution, business management, or engineering college undergraduate program.
- Ability to understand technical topics and translate features into customer benefits.
- Sincere desire to help clients identify and solve business issues.
- Persuasive written, verbal communication and interpersonal skills.
- Motivated to take on projects and complete them on-time.
- Enjoys working in a team environment.
- Sales and marketing experience a plus but not required.

**Majors Desired:** Marketing, Industrial Distribution or Engineering

**GPA Desired:** 3.0 in major | 3.0 in general studies  
(if freshman)

**Program Dates:** May 23-August 5, 2022 **Full Time**  
*\*\*\*Candidates MUST be able to commit to this time frame*

***Candidates must answer the following questions and include this with your resume to be considered for the position as well as a letter of recommendation from a professor in your major which can follow at a later date.***

**Documents must be in PDF or Word format. Include specific position in subject line.**

- 1. Why would I like to intern at HydraForce?*
- 2. What do I hope to learn/gain from this experience?*

***Applications are due no later than March 1, 2022***

Email resume to [EdwinM@hydraforce.com](mailto:EdwinM@hydraforce.com) in MS Word or PDF format - please use the position title as the subject line of your Email. Please do not send "zip" files, they will not be opened.